



DC Location

1 Source Consulting, Inc.
1250 H. Street, N.W., Suite 575
Washington, DC 20005
(202) 624-0800

Germantown Location

1 Source Consulting, Inc.
20440 Century Blvd.
Germantown, MD 20874
(301) 916-0050

VIA FIRST CLASS MAIL

March 2, 2009

North Carolina Licensing Board
for General Contractors
P.O. Box 17187
Raleigh, North Carolina 27619

RE: Application for N.C. Contractor's License
Reference for **Trulane General Contracting, Inc.**

To Whom It May Concern:

I write to aver the good character, competency, ability and integrity of Chris Biggers and David Lewis and their company, Trulane General Contracting, Inc. Between mid-2005 and January 2008, Trulane served as general contractor for a construction project undertaken by myself and two partners. The project involved the new construction of approximately eleven thousand square feet (11,000 sq. ft.) of mixed-use space in peninsular Charleston, S.C., and a budget of approximately \$2.7 MM.

After acquiring the raw land, I personally interviewed five other established general contractors in the Charleston area. My choice of Trulane was based upon my initial interactions with owner, Chris Biggers. From the onset, Chris struck me as a knowledgeable and experienced contractor and a person possessing both character and integrity. Over the course of our three-year project, Chris and David confirmed my initial assessment repeatedly and frequently.

All construction, I suspect, has its unforeseen obstacles or "bumps in the road". New construction in a historic region, such as peninsular Charleston, often involves unique challenges above and beyond the common "bumps" attendant with any construction endeavor. Our project was no exception. We experienced location-based challenges such as unknown subterranean fuel tanks and local, labyrinthine approval processes required by various municipal boards and committees. We struggled with "vendor-based" issues such as incomplete architectural drawings and rather inattentive, disorganized engineers. Compounding these more traditional challenges, was the onset of constricting credit markets, subsequent housing downturn and resultant recession under which we now labor.

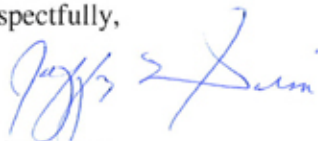
To state that completion of our project required diligence and ingenuity would be a gross understatement. In large part, this diligence (ingenuity, persistence, problem-solving, etc.) was undertaken by Trulane. Without doubt, the completion of our project was accomplished primarily through Trulane's exemplary service. Not once, during the course of our three-year project, did Trulane fail to perform up to and beyond expectation.

Most companies, but smaller companies in particular, are indivisible from their ownership. The owners are the company. Their collective abilities and personal characters comprise the capabilities and character of the business entity. Suspect owners typically do not run sound companies; principled owners seldom oversee "sketchy" businesses. The strengths of Trulane General Contracting, in my estimation, result wholly from the impeccable personal integrity of its owners, Chris and David. Without exaggeration, they are men of absolutely sterling character. During my twenty-year career, I have yet to meet their equal. Their competence, abilities and knowledge in their chosen field is as thorough as it is indisputable. Significantly and to their credit, they supplement and enrich technical proficiency and sound business judgment with unwavering honesty, fairness and even kindness. One would be hard pressed to find a better company, in any industry, with which to work.

I suspect that N.C. licensure and the new markets it affords will benefit Trulane over time; hence their application. I am certain, however, that granting said licensure will benefit North Carolina citizens and consumers. No locale, market or industry is so well-served that it cannot benefit from the addition of a proficient, proven, service provider – especially one managed with such integrity, character and common decency.

If I can be of further assistance, please contact me directly. I can be reached telephonically at 301.801.8374 or via email at jlj.juniper@gmail.com.

Respectfully,

A handwritten signature in blue ink, appearing to read "Jeffrey Kim", with a stylized flourish at the end.

Jeffrey Kim
Contracts Administration
1 Source Consulting, Inc.

Cc: Chris Biggers, Trulane General Contracting, Inc.
David Lewis, Trulane General Contracting, Inc.